

STUART -
The attached 'standard
printer contract' has been in use
for nearly 20 years & is still
utilized by most printers/clients.
It is simple yet covers the
points which might give
rise to questions.

Bill Holman

Jan 28, 1984

Memorandum to: Denny Ingram
Stuart Gentling

Subject: Contract for OF BIRDS & TEXAS

The contract has grown in complexity to such a point that we believe that we should return to a standard printer's contract.

One neutral party read the contract and his observation was:

"You would assume that David Holman is a neophyte in the world of typographical design and printing."

David has had over 20 years experience in quality printing. He worked for over 10 years in the family business and has had his own separate business since 1974. David has earned his own reputation through fine taste in typography, color, and producing quality books. This is why his works are collected by libraries, collectors and book dealers. He has never had any printing returned for any reason.

For example, David printed a large four color printing job for a client. The client sent the copy, specified the number & type of illustrations and the format of the publication. David gave him a price quotation. David approved the separations, designed the publication, received payments under the standard printers procedures with the balance paid prior to shipment of the last lot of the job from his shop. The customer was pleased and there were no problems involved with the project.

I believe we should utilize a standard 'printers contract' as attached with a few simple addendums relating to those items noted on the attached sheet. Barbara Holman doesn't want to have any liens on any equipment.

It would seem natural that both the printer and publisher should take out term insurance--David in the amount of \$200,000 and Stuart/Scott in the amount of \$140,000. Thus, in the case of the demise of either party the other is protected in terms of compensation for time and costs.

William R Holman
William R. Holman

Barbara Holman
Barbara Holman