

STUART W. GENTLING

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POINTS TO CONSIDER IN ARRIVING AT A CONTRACT WITH DAVID HOLMAN CONCERNING THE GENTLING BOOK OF BIRDS OF TEXAS.

David Holman's responsibilities are the following:

- ✓ 1) To design the book.
- ✓ 2) To oversee all aspects of the printing to insure the highest quality.
- ✓ 3) To pick the suppliers of appropriate materials for the printing, ^{unbinding} binding and packaging of the book.
- ✓ 4) To enter into contracts with these suppliers with all contracts to be agreed upon and to be initialed by Stuart Gentling with appropriate penalty clauses to insure their proper performance.
- ✓ 5) To coordinate all aspects of printing, ^{boxing} binding and packaging.
- ✓ 6) To share all liability with the Gentlings as to reasonable printing, shipping, and delivery time. Customers will pay shipping costs and packaging.
- ✓ 7) To be paid a 50% commission for all books Holman might sell to his own customers from his own premises. The number of books available to Holman will be determined in advance by Holman and Gentlings. All checks of purchase through Holman to be made out to the book account and Holman to be paid from this central account within thirty (30) days of receipt and deposit of check in book account. \$ 5,000
- ? 8) To receive ~~\$10,000~~ advance for personal expenses at the beginning of the printing phase of the project, \$ 5,000 when contract is signed.
- ✓ 9) To be given a financial statement every six months from an accountant to be chosen by me to oversee the book account. Holman and his legally chosen representative is to have full access to the book account at all times.
- ✓ 10) All obligations contracted by David Holman and agreed upon and initialed by Stuart Gentling will be paid in advance when necessary or within thirty (30) days of receipt of services or delivery unless specific arrangements are made by the agreeing parties in writing.
- ✓ 11) That Holman is to be given one artist's proof copy of the bird book containing one bird painting by Scott or Stuart Gentling.
- ? 12) That Holman is to be paid 10% of all net profits from the book sales to the amount of \$750,000 and to be paid 12.5% of all net profits from book sales over \$750,000, the net profits to be determined by accepted, and ethical business practices. Holman to be paid 3% of retail price of each book sold, coming in bi-monthly payments. *SWG*

Stuart W. Gentling

David Holman