

Special Edition

Understanding with Ralph - possibilities
(Scott must agree before this takes effect)

Ralph:

1) To get 25% Commission on books he sells. How do we determine who are his customers and who are our customers?
Ralph will handle sales only.

A. Sales only

B. Help organize book signings

C. Helps with lessons with book signing parties, bookbinders and customers.

D. Possible guarantee of 10% of all sales as long as he works for this project. Percentage drops if he is terminated from the project for any reason. Notice by registered letter.

Scott and Scott:

A. Delivery of all books

B. Advertising

C. Binding design

D. Signings

E. Cost of Special edition and print

F. All Finances

G. Will work with Ralph ahead of time to determine who are his clients and our clients.

Other Considerations

1) Future Folio sales

A) Ralph gets $33\frac{1}{3}\%$ of all folios he sells. (Boxed prints as well). AND PRINTS TOO!

B Ralph gets 10% of any folios sold while he works for us (Inventory of existing books should be made)

2) Relationship with this project ends with bad behavior.

3) Cass Edwards Endorsement?

Set Mrs. Farabee's file number.

Find out requirements.

* Call Alvin Cuningford.