

RUSSELL & VOLKENING, Inc.

*Literary Agents*

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DIARMUID RUSSELL  
HENRY VOLKENING

May 15, 1968

Dear Mr. Porter:

Of course I will be glad to act as agent--do I take it I will be hearing from one or the other of the people you mentioned? I think it might be useful if you could have xeroxes made of the Sierra Club contracts, you have so that I can see what they have done in the past and so be prepared to deal with the two contracts you mention.

I must say they seem to view you as a benefactor for I can't see their reasoning in giving royalty shares to staff members who presumably are paid salaries for some sort of work. Reprint sales are a subsidiary right and in all contracts, the money got this way is split 50/50 between publisher and author--though if one is a very big best-selling author an agent can often get better sharing arrangements. But in your case 50/50 would be fair and \$5000 of that Ballantine money should have gone to you.

If you are able I think it would be good if you could stop over in New York on your way to Maine so that we could have another talk--if not convenient then we can write. I will be up in Maine myself for August and am looking forward to it already

yours sincerely

*Diarmuid Russell*

Diarmuid Russell

P.S. As a matter of general tactics it might be a good thing to do the Greek book with Duttons for it would show Sierra that there is competition and the terms would be better