



December 18, 1985

Mr. Eliot Porter
Route 4 - Box 33
Santa Fe, New Mexico 87501

Dear Mr. Porter:

It was a pleasure talking with you today. You expressed some very valid concerns pertaining to obtaining our Matrix Film and dye transfer paper. I'm pleased to say that with co-operation from your dealer - Camera and Darkroom and our Dallas Distribution organization, we feel a solution has been found.

We will stock a supply of 11-1/2 x 15-1/4 Matrix Film and 11 x 14 dye transfer paper especially for you. As we discussed, please let your dealer know your needs. Product will be ordered and set aside. Your TSR, Tom DiGrazia, will be in touch to confirm these arrangements.

If I personally can be of further assistance, please do not hesitate to call.

I hope you have a happy holiday season and a very prosperous 1986.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Warren C. Paul'.

Warren C. Paul
District Sales Manager
Professional Photography Division

WCP:lj
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