

HASTINGS HOUSE



41 EAST 50th STREET
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AIR MAIL

January 30, 1952

Miss Laura Gilpin
Box 1173
Santa Fe, New Mexico

Dear Laura:

It is so nice to hear from you, and to learn about the success that the exhibition of your originals has, particularly in regard to selling the Rio Grande book.

PUEBLOS is now out of print, and we are considering the possibility of a new printing. Costs, however, have gone up so tremendously that we should like to be sure of a fair sale within a fairly short time to permit ~~over~~ holding the balance for a longer sale period. I haven't seen the figures from our production department as yet, for our budget has not been worked out for the balance of year inasmuch as our fiscal period ends tomorrow.

Barbachano continues to order the YUCATAN book as suggested in our several recent letters to him, so I am sure he keeps the book in stock. We also get occasional other orders from there. I don't know what the sale has been throughout the rest of the country, but you will get a royalty report after our auditors have checked over our figures. The museum in Mexico City has not, to my knowledge, done anything with the book despite a very nice reply to my letter and the copy we sent.

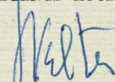
It would be fine if we could promote additional sales of YUCATAN, and we, of course, welcome any suggestions.

The trade department will send you the four copies of YUCATAN as you suggest.

Best wishes for the New Year.

Cordially yours,

HASTINGS HOUSE


Walter Frese

WF/mgm