

# HASTINGS HOUSE



41 EAST 50th STREET  
NEW YORK 22, N. Y.

Publishers  
INC.

AIR MAIL

August 14, 1951

Miss Laura Gilpin  
614 Alameda Road  
P.O. Box 1173  
Santa Fe, New Mexico

Dear Laura:

I got as far as Chicago this time <sup>year</sup> where, although I talked to the chief book buyer at Fred Harvey and saw all their circulars again on the Southwest, I was not able to get down to Santa Fe. I've been promising myself that for a long time. Alan, my oldest son, may go to Colorado Springs to college, and if so I know I'll get down there soon.

I've been out of town a good bit, so this is the first chance I've really had to look into the Mayaland Lodge situation and to answer your letter of June 29. Upon receipt of your letter I did write to Señorita Struck as Dorothy Stewart suggested, and sent a copy of the letter either to you or to Miss Stewart. I can't remember which. Thus far we have had no answer, although we did send her a review copy.

Barbachano should be about ready for at least another 50 copies, and we have written him again, as you can see by the enclosed copy of our letter to him. I'm also enclosing the February 1 statement together with a check for your balance. We will also write to Sr. Puerto of the Hotel Merida and send him a complimentary copy. Incidentally, we don't seem to have any trouble at all with Barbachano on financial matters, and I feel that he does regularly keep the books in stock, although he may be temporarily out at one of his several addresses.

I'm glad that you do keep after us on these local outlets, because it is that sort of sale that makes the publication of books of this type possible. Nationally once the initial impetus is over, it is very difficult to get more than a few of the top shops and some of the specialists to continue to handle books of this type.



Miss Laura Gilpin:

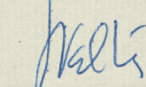
-2-

August 14, 1951

It's so nice to hear from you, and hope this finds  
you in the best of health and spirtis.

Cordially yours,

HASTINGS HOUSE



Walter Frese

WF/mgm

Encs.



AIR MAIL

August 14, 1951

Sr. Fernando Barbachano, Manager  
Barbachano's Travel Service, S.A.  
P. O. Box 90  
Merida, Yucatan, Mexico

Dear Sr. Barbachano:

With the winter tourist season in mind, we wonder whether we may again send you another fifty copies of Laura Gilpin's *TEMPLES OF YUCATAN* so that you may have this beautiful book on hand for your visitors.

We hope we may receive your permission to send these down to you. We can make immediate shipment or later in the fall if you so desire.

Best wishes.

Very truly yours,

HASTINGS HOUSE

Walter Freese

WF/mgm

copy: Miss Laura Gilpin