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March 12, 1954

Dear Laura:

We are by no means closing out THE RIO GRANDE. Actually, we were about to write you to report that we had offered part of our inventory at a cut rate to reduce overstock and to advise you that under our agreement you were therefore privileged to purchase any copies you wanted at one-fourth of the list price instead of the usual 40 per cent off. If you need any more books, you may have them at \$1.50 a copy. We have over 1,000 copies still in stock. We sold twenty-one copies in the month of January. That's the total score, and I think you will understand therefrom that we expect to have THE RIO GRANDE in print for a number of years to come.

I do hope that Oklahoma goes for the Navaho book. I should be just as glad to see Walter Frese do it, but I rather fear that the expense would get him down.

Our very best,

*Charles*

Miss Laura Gilpin  
Box 1173  
Santa Fe, New Mexico

CHD:lmh