

DUELL, SLOAN & PEARCE, INC.  
270 MADISON AVENUE, NEW YORK 16, N. Y.  
PUBLISHERS

C. HALLIWELL DUELL  
CHARLES A. PEARCE

MURRAY HILL 5-2510  
Cable: SWORDWORDS

April 21, 1950

Dear Laura:

Here is the new contract for the Navaho Book. We have made two changes from the contract for THE RIO GRANDE.

One is in the advance which is divided into a \$250.00 payment upon signing as in THE RIO GRANDE, the balance of \$500.00 payable upon publication.

The second change is in the royalty scale which is 10% to 10,000 copies and 12 1/2% thereafter to keep the retail price definitely down to \$6.00. On the RIO GRANDE, by maintaining the \$6.00 price, we ran into a problem that changed our breakeven point considerably, so I have tried to rearrange this to make the break-even point within reason. I hope this will work out for you and I think more copies can be sold at the price of \$6.00.

You will get your statement in May with a payment in June of around \$1300.00. If for any reason you will need this slightly in advance of the regular payment date to start work on the Navaho Book, we might be able to work out something satisfactory to you from this end.

Good luck to you, and I am sorry that this contract hasn't gone off before. One is for you to keep and the other should be returned to us.

Sincerely,



Walter L. Goodwin, Jr.

Miss Laura Gilpin  
Box 1173  
Santa Fe, New Mexico

wlg/df  
enc.