



UNIVERSITY OF TEXAS PRESS

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December 21, 1971

Laura Gilpin
409 Camino del Monte Sol
Santa Fe, New Mexico 87501

Dear Laura:

Your latest book order went out the day your letter arrived. I used your enclosed check for that order as we pay postage on prepaid orders (thus saving you a couple of dollars).

I checked with our bookkeeper and found that 6,759 copies sold through August 31, 1971. Another 375 copies have sold through November 30, 1971. (Christmas sales of the book have been very good!)

I will enclose xeroxes of all invoices due us from you since September 1, 1971. No royalties are paid on books purchased by the author.

As for my last big trip - your book was the number two big seller on the trip - doing extremely well all over the west - (second only to Charles M. Russell)! I plan a very comprehensive trip this Spring in the west - with jaunts to all parts of Colorado, New Mexico, Arizona, and Texas.

We have also employed a national sales force through the Columbia University Press, which will be calling on stores all over the country freeing me to really concentrate on the Southwest. I hope to be in Santa Fe this Spring and we will certainly get together for some "bread and wine". Feel assured your book has the best and most thorough Southwest coverage available.

My wife and I wish you the best of Christmases and good health for the New Year.

Sincerely yours,

Steve T. Rice
Sales Manager, Trade Sales

P.S. It's hard to be exact on the number of copies sold from the first edition and the second edition so far, as they overlap.

of first editions sold: 6,622

(This is an estimated figure, definitely not the figure your royalties are paid on.)