



UNIVERSITY OF TEXAS PRESS

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August 27, 1969

Miss Laura Gilpin
409 Camino del Monte Sol
Santa Fe, New Mexico 87501

Dear Miss Gilpin:

I have received a request from Addison-Wesley, a copy of which is enclosed, for permission to reproduce two of the pictures from The Enduring Navaho in a textbook for English classes. This is the first such request, but there will be many more, no doubt.

Ordinarily we handle requests for permission to reprint passages from our books, dividing any fees equally with the author. But I didn't want to clear the use of your photographs without discussing the matter with you and following whatever course you prefer. With regard to the photographs, would you like us just to handle such requests ourselves, handle them after obtaining clearance from you each time, or refer the requests to you for your handling.

With regard to the enclosed request, you will note that this publisher wants 8 x 10 prints, as well as permission. We would have to send him to you for those. Ordinarily we would set a permission fee of probably \$10 a picture for most books, probably \$15 a picture or more for those in your book. In addition, the requesting publisher would be expected to bear the cost of obtaining the prints they desire.

We will be happy to treat this and other permissions requests in whichever way you would prefer. Your book remains a great source of pleasure and pride. I hope the Navaho feel that way about it too.

Regards,

David H. Gilbert
Associate Director

DHG/pj

Enclosure