

the photographers'
FORMULARY, INC.

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Sept. 28, 1978

Ms. Laura Gilpin
409 Camino del Monte Sol
Santa Fe,
New Mexico 87501

Dear Ms. Gilpin:

Your letter of September 14 was gratefully received. I appreciate your taking the time to try the sample packet of ferric oxalate we sent you, and telling me the results. Our own tests with it, and information we have secured from the manufacturer, indicate that there is a considerable amount of ferrous oxalate in that product, which renders it unsuitable.

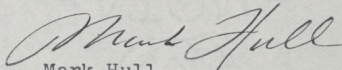
We have since sent the manufacturer information which should enable him to make a more satisfactory ferric oxalate, either in solution or in dry form. Since his present materiel is far, far less expensive than any other we have heard of, we are hopeful that a grade made expressly for photographic use would similarly be reasonably priced.

We will contact Mr. Reynolds and the Elegant Images company. Thanks for advising us of them.

We would be grateful if you would try out future samples of our chemicals from time to time. Thanks to you and Mary Peck we learned of potential difficulties before our customers- a considerable service to us.

I hope this finds you and Mary Peck well.

Best wishes,



Mark Hull
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