

September 27, 1978

Miss Joanna Hill
University of Texas Press
P.O.B. 7819
Austin, Texas 78712

Dear Miss Hill;

Enclosed please find my check for \$330, for which please send 20 copies of the ENDURING NAVAHO.

I had a letter a few days ago from someone in some other capacity in the press saying you were considering a paper-back edition. I ask you please not to do this until I have consulted with you. This book is selling readily enough when it is where people can see it. We had a traveling group from Palo Alto, California come who had never seen the book and we sold the last 7 copies in a few minutes, with orders for more. The chief trouble with the sales on this is that your coverage is not wide enough in range to have the book where it is seen. We have had many people from the east, and especially New York City who say they cannot find it. The only place that I know of where the book is carried in New York City is the American Museum of Natural History and that is not a place where one would go to buy books. I hope very much that you can improve distribution and I think if that can be done, you will greatly increase the sales.

Very truly yours,

Laura Gilpin

LGsb