



Andrews / Nelson / Whitehead

31-10 48th Avenue
Long Island City, N.Y. 11101
212/937-7100

February 23, 1978

Ms. Laura Gilpin
409 Camino del Monte Sol
Sante Fe, New Mexico 87501

Dear Ms. Gilpin:

Further to our conversation last week, I am enclosing herewith samples of the Arches 140# HP. As promised, I am also enclosing our price list, the first page of which will give you the minimum ordering requirements.

Additional samples are enclosed of those items which I feel might be of interest to you at a future date. If I can be of any further service, please let me know.

Very truly yours,

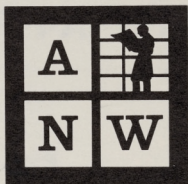
ANDREWS/NELSON/WHITEHEAD

Karen Crisalli

KC:amr

Encs. Arches 140# HP
6 pg. White Price List
Mounting Board Sample Book
Conservation Sample Book





PRICE LIST

Andrews / Nelson / Whitehead

Art Papers

31-10 48th Avenue
Long Island City, N.Y. 11101
212/937-7100

NOVEMBER 1977

Andrews / Nelson / Whitehead

31-10 48th Avenue
Long Island City, N. Y. 11101
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a Boise Cascade Division

GENERAL INFORMATION

All items sold in multiples of 100 sheets (minimum 100 sheets) except where otherwise indicated.

ASSORTMENT PRIVILEGES

- (A) 1,000 sheet rate — applies to a purchase of not less than 1,000 sheets of one item not assorted by color, size, weight, or type of paper.
- (B) 500 sheet rate — applies to purchases of not less than 500 sheets total which may be made up of different papers, not less than 100 sheets of an item.
- (C) 100-499 sheet rate — applies to purchases of less than 500 sheets total, which may be made up of different papers, not less than 100 sheets of an item.
- (D) 25-99 sheet rate — applies to purchases of not less than 25 sheets of an item and multiples of 25 sheets.
- (E) Orders above 1,000 pounds of paper or 2,000 pounds of board are subject to inquiry.

Excepted from the above assortment privileges are the following items:

- All Rolls
- Watercolor Blocks
- Waterleaf Papers
- Leathers
- Sheepskin Parchment

CONDITIONS OF SALE

- 1. All shipments F.O.B. New York warehouse — terms 1% 10 days e.o.m.
- 2. Minimum order \$25 or 100 sheets of an item (unless otherwise indicated), whichever is higher.
- 3. Return — by permission only and subject to a 10% service charge, plus freight both ways.
- 4. Minimum charge for cutting \$10.
- 5. For shipments outside continental United States — special handling charge \$35.

All prices subject to change without notice.



ART PAPERS

	Inches	Pounds Per Ream	mm	Grs/m ²	PRICE PER 100 SHEETS			
					One Item 1,000 sh.	500-up	100-499	25-99
Amatruda Text	15½x23½	40	400x600	150	\$ 34.20	\$ 36.00	\$ 54.00	\$ ---
Amatruda Cover	19½x27½	78	500x700	200	53.20	56.00	84.00	106.40
American Etching*	38x50	475	965x1270	360	206.15	217.00	310.05	---
Antique Laid	18½x24½	32	476x629	90	15.60	16.40	24.60	---
Antique Parchment	26x40	66	660x1016	160	16.45	17.30	25.95	---
A/N/W Drawing/Framing								
— White	32x40	226	800x1000	250	72.00	76.00	82.00	---
A/N/W Drawing/Framing								
Rolls — Cream					SEE ROLL PRICE LIST			
A/N/W Interleaving Rolls					SEE ROLL PRICE LIST			
A/N/W Interleaving**	25x38	30	635x965	45	6.20	6.50	---	---
Apta (Richard de Bas)	20x26	85	510x660	240	322.00	338.00	507.00	644.00
Aquarius Cover	24½x39½	90	629x997	130	31.35	33.00	49.50	---
Arches Cover								
White or Buff	22x30	120	560x760	250	72.00	75.60	113.40	---
White Only	24½x35½	160	630x900	250	99.10	104.05	156.10	---
White or Buff	29x41	216	750x1050	250	141.20	148.25	222.40	---
White Only	31½x47½	324	800x1200	300	210.70	221.25	331.85	---
Black	30x44	212	760x1120	250	234.20	245.90	368.85	---
Arches En-Tout-Cas Rolls					SEE ROLL PRICE LIST			
Arches "88" Silkscreen	22x30	140	560x760	300	89.80	94.30	141.85	---
	30x42	320	760x1067	350	196.00	205.80	308.70	---
Arches Text								
(Wove or Laid)	25½x40	80	650x1000	120	58.40	61.30	92.00	---
Arches Tracing Vellum	17½x22½	22	445x572	85	10.20	10.75	16.10	---
(Frostlite)	35x45	88	890x1144	85	40.80	43.00	64.40	---
Arches Watercolor HP (Platinotype)								
90 lb.	22x30	90	560x760	185	72.95	76.80	115.20	---
140 lb.	22x30	140	560x760	300	117.80	124.80	186.00	---
271 lb.	25½x40	271	650x1000	356	215.85	227.20	340.80	---
Basingwerk								
Medium	26x40	88	660x1016	120	25.10	26.35	39.55	---
Heavy	26x40	115	660x1016	155	32.80	34.45	51.65	---
Bockingford Watercolor								
90 lb.	22x30	90	560x760	190	36.00	37.80	56.70	---
Bodleian	20x28	22	510x710	55	128.25	135.00	202.50	248.50
Canson Mi-Teintes (11 colors)	19½x25½	58	500x650	160	31.50	33.20	49.80	66.40
Charter Oak	20x25	36	510x640	100	75.60	79.60	119.40	151.20
Chinese Traditional Tissue	27x54	28	686x1372	30	75.05	79.00	118.50	150.10
Chiri	23x35½	15	584x902	36	35.15	37.00	55.50	---
Classico					SEE "FABRIANO"			
Copperplate	22x30	115	560x760	250	47.60	50.00	74.95	---
	30x42½	120	760x1070	250	90.00	94.60	141.90	---
Copperplate Deluxe	22x30	115	560x760	250	61.20	64.25	96.40	---
	30x42½	120	760x1070	250	117.80	124.00	186.00	---

*Sold in even cartons of 125 sheets only

**Sold in even reams only

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ART PAPERS

	Inches	Pounds Per Ream	mm	Grs/m ²	PRICE PER 100 SHEETS			
					One Item 1,000 sh.	500-up	100-499	25-99
Cosmos Blotting*	24x38	240	610x965	360	\$ 36.70	\$ 38.60	\$ 57.90	\$ ---
Crisbrook	22½x30¾	140	570x790	285	194.20	204.40	306.60	388.40
Domestic Etching	26x40	125	660x1016	175	33.60	35.20	52.90	---
Dover	17x23½	20	450x590	70	100.80	106.10	159.00	201.60
Dutch Etching	22x30	140	560x760	300	55.85	58.80	88.20	---
	30x44	280	760x1120	300	111.50	117.40	176.10	---
Essex Offset Regular Finish	23x30	106	585x760	215	42.00	---	---	---
Offset Off-White Kid Finish	23x35	124	585x889	215	50.40	---	---	---
Fabiano (Classico) Watercolor								
72 lb. Medium or Glazed	22x30	72	560x760	160	36.00	37.80	56.70	---
90 lb. Rough Only	22x30	90	560x760	200	76.00	79.80	119.70	---
140 lb. Rough	22x30	140	560x760	300	88.00	92.40	138.60	---
140 lb. Medium or Glazed	22x30	140	560x760	300	57.00	60.00	90.00	---
300 lb. Rough	22x30	300	560x760	600	194.00	203.70	305.55	388.00
300 lb. Medium or Glazed	22x30	300	560x760	600	166.00	174.30	261.45	332.00
Fabiano Handmade W/C (Esportazione)								
90 lb.	22x30	90	560x760	200	---	179.50	269.20	323.00
140 lb.	22x30	140	560x760	300	---	305.25	406.00	487.00
300 lb.	22x30	300	560x760	600	---	510.00	678.00	798.00
Fabiano CMF 100%								
Rag Etching	22x30	115	560x760	240	64.60	68.00	102.00	---
Fabiano Artistic Watermarks	16x20	20	406x508	80	---	---	500.00	600.00
Fantasy No. 1	24x36	20	610x914	30	226.50	238.40	357.60	453.00
No. 5	24x36	20	610x914	30	---	395.00	498.00	600.00
Finnbrooke Handmade	19x27	99	483x686	250	---	325.00	487.50	617.80
Finnish Cover	22x30	120	560x760	250	60.80	64.00	96.00	---
Frankfurt White or Cream	21x30	80	535x760	120	25.10	26.40	39.60	---
Gasenshi Echizen	17½x25½	10½	445x648	35	25.20	26.50	39.75	---
German Etching								
White	22x30	140	560x760	300	99.80	104.80	157.20	---
	30x42	270	760x1060	300	191.90	201.50	302.25	---
Black	30x42	270	760x1060	300	199.60	209.60	314.35	---
Goyu	21x29	20	533x736	50	61.75	65.00	97.50	---
Graphic Kraft	26x40	140	660x1000	120	32.30	34.00	51.00	---
Guarro	27½x41	185	699x1040	231	102.60	108.00	162.00	---
Gutenberg Laid	31x41	120	780x1040	130	61.00	64.05	96.10	---
Hayle	15½x20½	25	395x520	110	71.80	75.60	113.40	143.60
Hosho	19x24	25	483x610	85	37.90	39.90	59.85	---
Hosho Student Grade	16x22	22	406x560	95	22.80	24.00	36.00	---
Indian Watercolor, 150 lbs. (Rough and Medium)	22x30	150	560x760	320	66.00	69.30	103.95	132.00
Ingres Antique								
Colors	18½x24¾	32	480x625	95	15.60	16.40	24.60	---
Black	18½x24¾	32	480x625	95	18.90	19.90	29.85	---
Inomachi (Japon Nacre)	22x30	85	560x760	180	332.50	350.00	472.50	560.00
Invicta Parchment	17½x22½	45	445x572	155	41.60	44.00	66.00	---

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ART PAPERS	Pounds Per Ream			PRICE PER 100 SHEETS				
	Inches	mm	Grs/m ²	One Item 1,000 sh.	500-up	100-499	25-99	
Rives BFK Unsized Rolls			SEE ROLL PRICE LIST					
Rives Offset	23x30	110	584x760	220	\$ 42.00	\$ --	\$ --	
	25x38	152	635x965	220	57.50	--	--	
Rives Drawing Bristol (100% rag)								
(High or Medium Finish)								
1-ply	23x29	52	584x737	120	48.45	51.00	60.00	
2-ply	23x29	110	584x737	255	96.90	102.00	120.00	
3-ply	23x29	168	584x737	390	145.35	153.00	180.00	
Roma	20x26	48	508x660	130	94.05	99.00	148.50	
Rosapina	27½x39½	220	700x1000	285	76.00	80.00	120.00	
RWS (Cotman) W/C Handmade								
140 lb. R or CP	22x30	140	560x760	300	214.70	226.00	339.00	
140 lb. HP	22x30	140	560x760	300	246.05	259.00	388.50	
Sekishu White or Natural	24x39	21	610x991	30	46.55	49.00	73.50	
Silk Tissue	18x24	4½	457x610	10	23.75	25.00	37.50	
Suzuki	36x72	120	914x1828	60	243.20	256.00	384.00	
Tairei No. 108 or No. 130	24x36	52½	610x914	75	--	12.00	18.00	
Torinoko	21x31	58	533x787	125	84.55	89.00	133.50	
Tovil	15½x20½	25	395x520	110	71.80	75.60	113.40	
Troya 6½ Lens Tissue*	24x36	6½	610x914	10	10.10	10.60	--	
Troya No. 40	24x36	24	610x914	45	20.60	21.65	32.45	
Umbria	20x26	55	508x660	150	--	174.00	261.00	
Unryu	24x39	18	610x991	37	29.25	30.80	46.20	
Vegetable Parchment	25x38	60	635x965	90	25.50	26.80	40.15	
Winston	22x30	90	560x760	185	132.00	139.00	208.50	
Wood Veneer – Heavyweight								
Faced One Side	20x30	88	508x760	188	87.40	92.00	138.00	
Faced Two Sides	20x30	95	508x760	192	161.50	170.00	255.00	

*Sold in even reams only

PRICES FOR ROLLS

	Inches	Pounds Per Roll	mm	Grs/m ²	PRICE PER ROLL			
					54-up	19-53	6-18	1-5
A/N/W Drawing/Framing	60"x20yds.	13	1524x18m	240	\$ 23.40	\$ 24.60	\$ 28.10	\$ 32.00
A/N/W Interleaving	42"x250yds.	21	1067x229m	45	27.40	28.80	34.25	39.50
Arches En-Tout-Cas	52½"x10yds.	8	1334x9m	280	24.00	25.20	30.80	33.00
Masa Rolls	42"x30yds.	4½	1067x27m	70	14.30	17.80	20.90	23.10
					10-up	6-9	2-5	1
Rives BFK Unsized	42"x100yds.	90	1067x91m	300	188.00	198.00	208.00	239.00

FABRIANO CLASSICO WATERCOLOR BLOCKS

	Inches	mm	90 lb.		140 lb.	
			Rough	Medium	Rough	Medium
(Minimum order: 12 Blocks Assorted)	9x12	228x305	\$ 6.20	\$ 4.60	\$ 7.55	\$ 5.80
	10x14	254x355	7.40	5.55	9.25	6.80
	12x18	305x455	10.25	6.75	12.10	8.55
	14x20	355x508	12.80	8.95	15.50	11.25
	18x24	455x610	19.45	11.50	21.00	15.00

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	Inches	mm	Grs/m ²	One Item 1,000 sh.	500-up	100-499	25-99	
Italia	20x28	130	500x711	310	\$ 42.10	\$ 44.30	\$ 66.45	\$ ---
	28x40	260	711x1000	310	84.20	88.60	132.90	---
Iyo Glazed	17x22	22	432x560	84	28.10	29.60	41.40	---
Japanese Etching	24½x36	120	622x914	95	85.50	90.00	135.00	---
Japanese Tea Chest, Gold or Silver	20x29	40	500x736	45	91.70	96.50	144.75	193.00
Kinwashi	24x36	18	610x914	30	37.60	39.60	59.40	---
Kitakata	16x20	8	406x508	30	29.45	31.00	46.50	---
Kochi	20x26	44	508x660	109	65.55	69.00	103.50	---
Lace Paper No. 1	24x36	6	610x914	10	33.25	35.00	52.50	---
Lenox 100	22x30	115	560x760	250	42.00	44.10	66.15	---
	26x40	180	660x1016	250	66.00	69.50	104.25	---
	38x50	330	965x1270	250	106.00	111.30	166.95	---
Lenox 25	25x38	68	635x965	190	28.75	30.25	45.40	---
Lithographic Transfer Paper	23x31	68	584x787	95	51.00	53.55	80.35	---
Masa	21x31	33	533x787	70	16.15	17.00	25.50	---
Masa Rolls			SEE ROLL PRICE LIST					
Masa Waxed*	21x31	62	533x781	128	34.20	---	---	---
	31x42	124	787x1066	128	68.40	---	---	---
Mending Tissue	22x31½	8	560x800	15	30.40	32.00	48.00	---
Moriki White	25x36	25	635x914	40	60.30	63.50	95.25	---
Mulberry	24x33½	31	610x851	45	40.85	43.00	64.50	---
Murillo White or Colors	27½x39½	280	700x1000	360	95.60	100.40	150.55	---
Black	27½x39½	280	700x1000	360	102.60	107.75	161.60	---
Natsume 4002	24x36	50	610x914	80	256.50	270.00	405.00	513.00
- 4007	24x36	40	610x914	75	94.05	99.00	148.50	---
Nideggen	25x38	80	635x965	120	45.90	48.30	72.45	---
Okawara	12x16	6½	305x406	60	22.80	23.95	35.90	---
	14x35	16	356x889	60	55.50	58.40	87.60	---
(Machine Made)	36x72	90	914x1829	60	179.85	189.30	283.95	344.50
Okawara Student Grade	18x25	15	457x640	46	20.25	21.30	31.95	---
Opaline Parchment	22x28½	75	572x724	160	75.05	79.00	118.50	150.10
Penshurst CP	23x31	108	590x810	210	171.00	179.55	269.35	342.00
Powell Repairing (Seconds)	20x25	40	508x635	112	60.80	64.00	96.00	128.00
Ragston	26x40	85	660x1000	125	20.00	21.10	31.65	---
Rives (White or Buff)								
Lightweight	19x26	40	483x660	115	25.65	27.00	40.50	---
	26x40	80	660x1000	115	51.30	54.00	81.00	---
Heavyweight	19x26	65	483x660	175	38.95	41.00	61.50	---
	26x40	130	660x1000	175	77.90	82.00	123.00	---
Rives BFK, white	22x30	115	560x760	240	72.00	75.60	113.40	---
	29x41	220	750x1050	260	141.20	148.25	222.40	---
Gray or Tan	30x44	244	760x1120	260	156.75	164.60	246.90	---
Rives de Lin, Rough	22x30	130	560x760	270	106.40	111.70	167.60	---

* Available in minimum quantity of 2,500 sheets only

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