

DURHAM LABORATORY, INC.

TREEMONT R.F.D. 5

LEXINGTON, VIRGINIA, U.S.A. 24450

703-463-4507

DEAR MRS. GILPIN:

MARCH 12, 1975

THANK YOU VERY MUCH FOR YOUR ORDER FOR FERROUS OXALATE. I HAVE STARTED TO WORK ON THE PROBLEM, AND HAVE MADE THE MATERIAL BY TWO DIFFERENT PROCESSES. THE FIRST ONE WAS QUITE SLOW, AND MADE A VERY STABLE COMPOUND, AND THE SECOND WAS MUCH FASTER, BUT THE PRODUCT TURNED RUSTY UPON EXPOSURE TO AIR, AND I ASSUME THAT IS NOT WHAT YOU WANT. ANYHOW, LIKE I STATED, I AM WORKING ON THE PROCESS, AND I HOPE TO HAVE ENOUGH TO TEST BEFORE LONG.

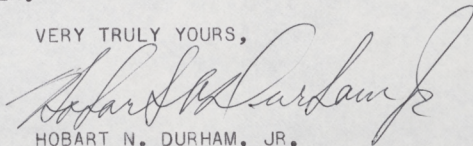
I NEED TWO THINGS FROM YOU, PLEASE. #1. HOW MUCH FERROUS OXALATE DO YOU REQUIRE TO RUN A TEST? WHAT IS THE SOLVENT THAT YOU USE IN THE PROCESS? AND #2. I WOULD LIKE TO HAVE A PROCEDURE FOR THE PHOTOGRAPHIC PROCESS, SINCE I OCCASIONALLY DO PHOTOGRAPHY. (AT THE PRESENT TIME, I DO NOT HAVE A DARK ROOM ESTABLISHED, BUT I OFTEN DO.)

PERHAPS YOU WILL RECALL THE OCCASION OF THE DEDICATION OF THE SUCUPTURED BUST OF YOURSELF, AT THE MUSEUM OF NAVAHO CEREMONIAL ART? WELL, I WAS THE PHOTOGRAPHER THERE FOR THE MUSEUM.

I HAVE SENT AWAY TO KODAK FOR A COPY OF THEIR CHEMICALS CATALOG, WHICH I USUALLY BASE MY PRICES UPON. IN OUR MOVE FROM CERRILLOS, MY OLD ONE WAS DISCARDED. WHEN THAT ARRIVES, I WILL BE IN A BETTER POSITION TO QUOTE YOU A PRICE FOR "FRESH" FERROUS OXALATE. OBVIOUSLY I DO NOT EXPECT YOU TO PAY FOR THE DEVELOPMENTAL COSTS, ONLY THE PRODUCT.

THANK YOU AGAIN FOR YOUR ORDER.

VERY TRULY YOURS,



HOBART N. DURHAM, JR.