



FIELD ENTERPRISES EDUCATIONAL CORPORATION

MERCHANDISE MART PLAZA

CHICAGO, ILLINOIS 60654

September 3, 1970

Miss Laura Gilpin
409 Camino del Monte Sol
Santa Fe, New Mexico 87501

Dear Miss Gilpin:

Enclosed please find 6 of the 7 transparencies you sent us for possible use in the forthcoming edition of The World Book Encyclopedia. We are pleased to have selected your photograph of the Hopi Kachina Doll with large headdress for use in the Indian article (see xerox). We would be grateful for any additional information you can give us for caption and credits. Our form for this information is enclosed and we would appreciate it if you would complete and return it at your earliest convenience.

I would like to apologize for the delay in notifying you of our photo selection but we had much difficulty in adjusting text and illustration space in this section. It is unfortunate, but encyclopedias are always faced with problems of limited space. Because of this delay I'd appreciate it if you would call me collect (area code 312/341-8860) when you locate the available information about the Kachina Doll.

We discovered, when reviewing the transparency for publication, that there is a slight scratch damage in the top of the headdress. I've marked the approximate area of damage on the xerox but it is really very small; we did not notice it until we reviewed the transparency with an engraver's glass and it is not too serious. We plan to reproduce without any retouch of the scratched area. I did want to advise you that there is damage so that we will not be responsible for it when the transparency is returned.

I've asked that purchase order 35436 be sent to you under separate cover for the use of this transparency. Please refer to this number when billing and send your bill to my attention. We normally pay \$125.00 for one-time encyclopedia reproduction. In addition, we would like to reproduce your photograph of the Kachina in the Annual Brochure for our sales personnel and will be pleased to pay an additional \$75.00 for this use. Should you have any questions about this, please call and let me know.

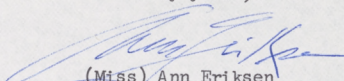
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The Kachina is lovely and we are most pleased to include her in our forthcoming edition. Thank you for your kind assistance in sending the photographs for review and in providing the caption information.

Sincerely yours,



(Miss) Ann Eriksen
Photographs Editor

Enclosures:

- 6 color transparencies
- 1 xerox
- 1 FARP form

slight scratch
damage in
base of angle

