

ALEXANDER L. CROSBY

BOX 20, RURAL ROUTE 4

QUAKERTOWN, PENNSYLVANIA

14 August 1965

Dear Miss Gilpin,

A pleasure to have your letter.

My publisher now has your Rio Grande book and I am sure there will soon be a request for photographs. You do not need to be reminded that your pictures are exceptionally fine, and it may also be unnecessary to remind you that publishers are sometimes reluctant to pay what a good picture is worth. Garrard is always happy to get \$20 or \$25 shots for \$15, or even less.

It happens that my wife is editor of Garrard's rivers series, and since we are on good terms I am party to the transactions involving my own books. Garrard has a ceiling of \$1,200 for art. A map will be \$150 or so. If Garrard's own picture-searching proves inadequate, as it sometimes has, the writer may collect a nominal sum for supplemental efforts. However, I am much more concerned with getting the best photos than making a few bucks by writing letters.

So there is about \$1,000 available for photographs, and since some of the approximately 50 needed will come free from such sources as the U. S. government and the Santa Fe Railway, Garrard could pay at least \$20 for the pictures it buys. Maybe this would be below your scale, but I hope not.

Quakertown is 40 miles northeast of Philadelphia, on the highway to Allentown and Bethlehem. My father, grandfather and great-grandfather were from Baltimore County--Catonsville, where I was born. My aunt was a graduate of Bryn Mawr (class of 1906). So your family provided Colorado's first governor! There is only one Gilpin in the Allentown-Bethlehem telephone book, only 17 in the Philadelphia directory--but the Manhattan book lists only 12. The Quakertown directory has 12 Walps. When the daughter of our typist moved to Manhattan, she became the first Walp in the telephone book.

Sincerely,

