

September 3,
1962.

Dear Mrs. Perry,

Here are the proofs of both of your children. I do hope that you will like them. I also enclose two glossy prints which you can use at once. I am only sorry that I have been so long, but I had much processing to do last week and a number of things seemed to pile up on me.

I think ~~that these on the under will make very good~~
~~shadow prints for color portraits. However, we believe that~~
~~characteristics. I never retouch except for very~~
special reasons.

The ones of the boy will also print well. I have to confess to an error on the two three quarter length proofs of him. I picked up a film holder which somehow had gotten into the wrong lot and it was loaded with color film instead of black & white. I managed to salvage a negative of sorts on each, but they are of course underexposed but I believe that I can work out a good print if you like them.

My portrait prices are as follows:-

Sitting including 4 8x10 prints- your	
choice of any negatives	\$50.
Duplicates & additional @	10.
Dozen	\$100.
In a smaller size, 5x7 \$5 your choice	
of any 5	50.
Additional or duplicates	7.50
Dozen	\$75.

I hope very much that you will feel that I have
caught both children to your liking with them.

Sincerely