

September 28,
1962.

Dear Mr. & Mrs. McKinney:-

I have just taken the proofs to your office to be mailed to you. You will find fairly complete remarks on the backs of black & white proofs and also on the little color mounts. I have tried to make this all as simple as possible, and I hope that you can read my very bad handwriting.

Any or all of the color proofs will yield excellent prints both in color and in black and white. Many people do not realize that you can get good black and white prints from these color negatives, which of course you cannot do from the transparencies. I hope that you will find things you like and that I have made everything perfectly clear. And I regret to tell you that I lost the few black & white things I did by the rabbit pen. I had switched to a film pack instead of a roll film. There is a little catch that adjusts the slightly different focus when the plate back is put on the camera. This apparently failed to work as these were out of focus. I am sorry but hope that there is enough else for your selection.

PRICE LIST ON COLOR PRINTS.

FIRST PRINT	size 5x7	size 8x10
	\$20.00	\$25.00
Duplicates if a total of 6 prints are ordered at the same time.	10.00	15.00

Later orders. A set
up charge of \$6.

These prices are for first quality corrected color prints

Should you wish to select something for a Christmas card, I suggest No. 19 to a 4x5 size. I will mount in a folder size 5x7. These smaller sized color prints are adequate quality and I have made a number for various people in quantities of 100 and 200, more if you wish. The cost complete \$125. per 100. Envelopes included.

I hope that all this will reach you promptly and that you will find things you like. I have been somewhat delayed owing to a strange happening in our water supply. A turnover of the water in the reservoir due to a sudden drop in temperature. The surface water became cooler than the bottom and they changed places! Result such frightfully dirty water that I was held up a week from any processing.

I trust that you had a good trip back to Switzerland. My best wishes,

Sincerely