



Seymour's
THE EXAKTA SPECIALISTS

350 WEST 31ST STREET, NEW YORK 1, NEW YORK - CHICKERING 4-1150

May 22, 1961

Miss Laura Gilpin
Box 1173
Santa Fe, New Mexico

Dear Miss Gilpin:

Thank you very much for your letter.

As you know, we are the importers of the Optika IIa. The reason why you can't find the camera at local dealers is very simple: Our customers come first and only when we have filled our orders can we think of supplying dealers with Optikas. This almost never happens because our complete import is usually sold out long before the next shipment arrives. (This is the case right now).

We shall be glad to accept your order for the equipment as follows:
Optika IIa with 105mm Luminant
2 $\frac{1}{4}$ x 3 $\frac{1}{4}$ Filmpack Adapter
Optikamatic Rollfilm Adapter
Set of 3 Cutfilm Holders
Leather Case for outfit
Professional Net \$224.50 plus \$2.85 for shipping and insurance.

Professional net prices are not normally subject to time payments. However, we will make an exception if you paydown at least \$125.00 (plus shipping) and do not extend the balance beyond four months. A credit questionnaire is enclosed.

Needless to say, if you return the camera within the trial period, your down payment will be refunded.

FOR EXAKTAS: *Seymour's* OF COURSE