

RECEIVED
OCT 11 1956
Santa Fe Book & Staty. Co.

Elwood

PATTERN WORKS

MANUFACTURERS OF
ELWOOD ENLARGERS

125 NORTH EAST ST.

INDIANAPOLIS 4, INDIANA

October 6, 1956

Santa Fe Book and Stationery Co., Inc.
Santa Fe,
New Mexico Atten; Photo Dept.

Dear Sir:

In reply to your letter of October third requesting information on the procedure for exchanging reflectors, we wish to advise that it is possible to do this.

Normally, the customer sends in his order for a new reflector, which we process. Meanwhile, he can be using his old reflector. When the reflector is shipped, he is billed for a new reflector. Then, upon paying for the reflector, he returns the old reflector and we issue credit.

We have tried many different ways for this procedure and have found that this is the best one.

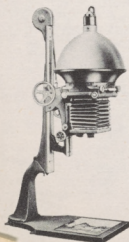
Hoping that we have supplied you with the necessary information, and looking forward to dealing with you in the future, we are,

Very truly yours,

C. Can

Elwood Pattern Works, Inc.

cc/4



The logo for Elwood Pattern Works, featuring the word "Elwood" in a stylized, cursive script font with a horizontal line underneath it.

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ELWOOD ENLARGERS

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Santa Fe Book and Stationery Co.
Santa Fe,
New Mexico

Gentlemen:

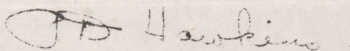
In compliance with your request we are enclosing a catalogue which lists the complete line of Elwood Enlargers and accessory items. The various machines are fully described in this brochure, and prices are given in the enclosed Price List. All prices are listed F.O.B. Indianapolis, Indiana.

We are also enclosing a Dealers Price List. This gives the list prices and the net dealers prices on all of our Enlargers and accessory items.

If you need additional copies of any of the enclosures, please let us know. We will be very glad to send you any quantity you can use.

Assuring you that we are anxious to be of every service possible, and hoping that we may be favored with your order, we are,

Very truly yours,

A handwritten signature in dark ink, appearing to read "J. D. H. H. H.", written over a horizontal line.

ELWOOD PATTERN WORKS, Inc.

PDH/3

