

Feb. 14, 1955.

Dear Miss Wheelwright,

Last week I had a talk with Mr. Foster about making color transparencies for you of the sand painting hangings. He has probably written to you about the French woman who was here and was wanting them. Mr. Foster tells me that color post cards do sell well and that there are always requests for more.

When I come east in April I want to see one particular publisher who specializes in art reproductions. He makes fine quality postcards for the Metropolitan and other Museums. They are more expensive than those we made last year, but the quality is very superior.

If the French lady does do an abbicle and uses a set of transparencies, arrangements can usually be made with the publisher of the magazine using the plates, for further use of them following the published article. This could reduce cost to your Museum decidedly. I shall try to get what information I can for you.

In the meantime, Mr. Foster did not want to have me proceed with photographing the hangings until either he or I heard from you. My usual rate on 4x5 inch transparencies is \$25.00. 5x7 inch \$35. In as much as these are somewhat similar and all the same kind of subject, (I mean, not a varied lot of subjects as I did for you before), I shall be glad to make a price of \$175. for the nine hangings for the 4x5 or \$250 for the 5x7s. Satisfactory transparencies guaranteed. Mr. Foster thought that it would not be necessary to do two of the whirling log rugs as they were so similar to the one hanging in the library. The cost on the post cards similar to those I did before would be the same if you wish these used that way, or if you wished to send them to France first we could do the cards later when the original transparencies are returned.

I should like to get at these soon if you wish them, as it will not be too long now before I am getting ready to drive east about April 1st.

Didn't you find the two prints of the little dog in a folder in with your portraits? They were the best ones. They were in a folder of their own, but similar to yours.

With best wishes,

Sincerely yours,