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May 3, 1954

Dear Miss Gilpin:

Warmest thanks for your letter of April 26. I'm delighted to hear that the "Rio Grande" has not been remaindered, but was simply handled in a distribution sale by D.S. & P. We've been known to do the same thing when our stocks were long, and it's a rather good technique because it keeps a book from getting into the remainder class when there is no need for it.

But again I assure you that I had not known about the book, and it wouldn't have made any difference in the consideration of your book in any case. Everything you do is so magnificent that it has to be judged in and for itself alone, and that will always be favorably.

With the very best of wishes,

Yours faithfully,

Savio Lottinville
by et

Savio Lottinville

SL:et

Miss Laura Gilpin
Box 1173
Santa Fe, New Mexico



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April 19, 1954

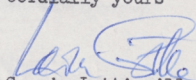
Dear Miss Gilpin:

I assure you with the utmost sincerity that until you wrote me I had no knowledge about the appearance of your "Rio Grande" in the remainder lists. I don't think that fact would have made any difference in our calculus, but I admire the steadfast sense which causes you to write me as you did. Let me say also that a straight historical and ethnographic account of the Navahos by Ruth Underhill would not have made any difference either, because you've got one important thing to say, and she's got quite another. The difference is that I can say what you have to say much better!

I think the trouble with us all is that we're down in the pockets, and the public is even a trifle downer. Anyway, they're not buying books as they should.

Here's hoping that Walter Frese, who really knows how to manage illustrated books, sees a nice possibility in your "The Enduring Navaho."

Cordially yours


Savoie Lottinville

SL:et

Miss Laura Gilpin
Box 1173
Santa Fe, New Mexico