

March 27  
1954.

Mr. Raymond E. Carlson,  
ARIZONA HIGHWAYS  
Phoenix, Arizona.

Dear Mr. Carlson:-

Thank you for your memo with the  
photostat of the color shot.

This is the pawn room at the Bruce Bernard Trading Post  
at Shiprock, N.M. The way this post keeps its pawn  
is the finest I have seen on the reservation, though  
I have not seen the pawn rooms in the Gallup vicinity.  
At Bernard's, each item is catalogued and a numbered  
tag is attached., and it is all kept in a most orderly  
manner. The man affixing a tag is Charles Dickens at  
that post. If you wish a release I will get it for  
you.

Camera: 4x5 view. wide field Ektar lens. Ektachrome  
film. Flash exposure. I do not remember other data.

Your current issue is very handsome and what a fine  
job both Nancy and Ansel have done for you. I shall  
write to them.

In about two weeks I hope to take a trip out your  
way. I am very anxious to meet you and discuss  
any possible jobs and particularly a Navaho trading  
post job. It seems to me there is a real story  
here, and it will not be too long until the present  
system is gone.

Things are at a standstill for the moment on my Navaho  
book due to excessive costs on such a book. I shall  
finish it very shortly and may have to wait until costs  
come down a bit before we can go ahead with it.

Very sincerely yours,