

Nov, 12

Mr. Earl Vance,
Silverton, Colorado

Dear Earl:-

We were very sorry to miss you when you were here. As a matter of fact we were just home from a Navaho trip but must have been down town.

The prints you have ordered are in the mail with this letter. the twelve prints of the hotel and the others. Somehow I have misplaced your letter on the latter. But as I recall it was for 5 prints of No. 19. If I am wrong on this please send them back and I will replace.

Evidently my price was too high on the 16x20 prints. I did make some for the Museum here for \$5. and lost on the deal. It costs 60¢ to mount a 16x20, or at least for the materials to mount a print. Then the cost of the paper and the work involved adds up far more than one realizes. Now many prints did you want? If you want a number, perhaps I can shave this a little. A commercial house would probably do them for less, but the quality would suffer I am sure.

After Christmas I do want to come up and do some winter landscape. Also skiing if it is going on. I am sure I can get a lot of calendar material in your region, and if I am going to keep this house I must sept on it hard.

The best of wishes to you both,

Sincerely yours,