

Mr. Earl Vance,
Grand Imperial Hotel
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Grand Imperial Hotel
Silverton, Colorado.

July 26,

Dear Earl:-

Here are the color transparencies, and I hope you will like them. Please examine them by a strong light. The interiors are a little on the heavy side but they will yield better color for that. Thin transparencies reproduce badly though they are easier to look at. I missed two, the bar and the one of Mrs. Morten by the fireplace. I should never have attempted the latter with a standing pose for it is too hard to hold still for the required time and I just didn't have the proper flash set up to do it by flash. When ever it is possible I should like to try it again and I am sure that I could get a satisfactory portrait. There was just too much pressure and hurry that day to achieve this one and I should not have attempted it but I did not like to refuse to try at least.

The two exteriors of the hotel required a little trimming. I had a slight light leak in the corners of each due to my ancient beat up old 8x10. As soon as possible I shall have a new one. This old one has done twenty years of hard service and must be replaced as soon as possible.

Will you please give the small transparency of Mrs. Morten to Mr. Morten with my compliments.

If you find that the price on the color transparencies is too high, I can make over the individual figures, and you will have the transparencies and nothing left to pay. This is a very reasonable figure. National advertising rates begin at \$250.00 each and up, and as you remember I received \$300. for the Plymouth add plus all expenses.

I hope they will do you a lot of good and bring you lots of customers.

We didn't get a chance to talk about post cards, though you may well be planning to use some of these. All of a sudden there seems to be a big demand for color and black and white cards. I am reordering several of my sets of black and whites and will be doing some color cards for both the Navaho Museum and the New Folk Art Museum as well as one or two other places.

It was grand to see you both and to have those few days in that most beautiful spot. I should love to come up again and spend at least two two days working in color on the wild flowers and the scenery. I hope another ten days will catch me up on work long overdue.

On the whole I hope my job has been satisfactory, I only regret not coming through with 100%, but that is a lot to expect on so much work in so short a time.

Most sincerely

Please excuse so many errors! I really am a bit fagged. fagged.