

N·W·AYER & SON INC.

West Washington Square, Philadelphia 6

Miss Laura Gilpin
614 Alameda Road - Box 1173
Santa Fe, New Mexico

Dear Miss Gilpin:

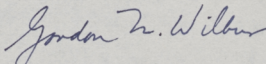
Thank you very much for your wonderfully enthusiastic letter and invitation to visit the West. It would certainly be a delight to be able to see it with you as a guide. I hope one of these days I may be able to take you up on your invitation. I will look forward with a good deal of interest to RIO GRANDE and the GHOST RANCH catalog. I am delighted that you are doing a book on the Navajo.

Mr. Kerlee has sent along your letter in regard to color prints for the Miles Motor Company. I think it is just a matter of how much expense these will amount to. Wash-off relief prints certainly would be very satisfactory and in that case, the second print amounts to very little. I expect that you can probably buy these cheaper than we can. I believe I could get one in Philadelphia for about \$40 or two for \$45. I haven't seen your bill but I suspect that the prints would probably mean more to them than the cash and I would therefore think that we might go ahead with the prints for them.

Later today I will be able to get some information about the bill from Mr. Kerlee and will try to add a postscript.

Thanks again for all your help.

Cordially yours,



Gordon M. Wilbur
Art Buyer

May 28, 1951

P.S. I can get no information about the charges but very likely a Pavelle quality print would be just as good for the purposes as a reproduction quality and Pavelle, of course, are much cheaper than the price I quoted above. Kerlee will be glad to take care of this in New York if this seems reasonable to you.