

April 20, 1951

Mr. Herbert Weinstock,  
Alfred A. Knopf, Publisher  
501 Madison Ave.,  
New York, 22, N.Y.

Dear Mr. Weinstock:-

At the request of Erna Fergusson, I am mailing you 4 4x5 Ektachrome Transparencies and one 5x7 Kodachrome. If there is anything among these that appeals to you, the price would be \$25.00. These seem to be about all I have on hand at the moment of things ready to send out.

Nos 1 & 2 are the most typically New Mexico. No 4, could be any western state where aspen grow. Also I recently sold a very similar one to Eastman Kodak for advertising (\$200.00) and you might not want to use one so like, but I do not know when it is to appear in their advertising campaign.

No 5, the moonrise is a Kodachrome, and while it is typically New Mexico, it may not be what you wish.

I talked to Miss Fergusson last night and as I described these pictures to her, No. 1 seemed to be her choice. However, if there is time I shall be very glad to make something special for you. A group of hills crowned with adobe houses and distant mountains, or something of this kind. If I know better the contents of Miss Fergusson's book, I could better illustrate it. In making anything specially for you the price would be \$50. as it would involve a trip and making several pictures to insure the right one. As I process all Ektachrome myself, I could execute an assignment very quickly.

Hoping that something will prove satisfactory to you,  
I am

Very truly yours,