

Dear Helen & Earl:-

Sorry not to have a chance to go over the pictures with you. I hope you will find what you want in the lot. Of the one of the portal, choose which ever you like best and I should like to keep the other for a sample. Any that appear a trifle too dark, can be corrected. I have sent for a new brand of reducer made specially for this purpose. For over exposure there is no remedy.

Over the phone I made you the price of \$100 for your selection of four. If there are any others you wish I will make you a price of \$175. for the whole set (with the exception of the duplicate on the portal) and including one 8x10 black and white print from the proofs you select.

I sincerely hope the whole job meets with your approval, I certainly enjoyed doing it and it was a great pleasure to see you and see your beautiful place. I hope I may be able to send you some customers.

I shall be here until about Sept. 1st when I go to the Havahoe country again. With best wishes to all

Sincerely