



The Brown Palace Hotel

"THE ADDRESS OF THE WEST"

Denver 6. 8. 41

DIRECTION
AMERICAN HOTELS CORPORATION
NEW YORK

Miss Laura Gilpin,
Colorado Springs, Colorado.

Dear Miss Gilpin:

After not seeing you for a goodly number of years I am looking forward to meeting you again this week and talking about the new book which you are going to have which it will be my pleasure to sell to the book dealers of the West.

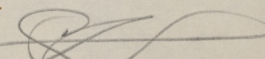
I was much pleased, the Sunday that Walter Frese and I were working in his library out near Stamford going over new material that had been submitted to him to have him bring out your book. It took me about a minute to recommend its acceptance and publication. I am sorry that with the rush of things that he has underway that we will not have the book ready before the fall and cannot have it for the summer season. On the other hand we will have it for the holiday sale. This should be a beauty of a book and should have a fairly good sale which should continue for sometime.

It is probable that you will have material on hand that will be good for further books. Mr. Frese is interested in highly localized books where there is apt to be sufficient demand for a continuous sale. He has been highly successful with the series on New England resorts and now feels like getting into the West, as the Federal Writers Guides of the Western States which he has published have done well. Several are already under consideration. As he will use nothing but the best processes of reproduction he has to feel sure of a fairly good sale and on account of the good reproductions that he is making, I am getting requests from a good many districts for books to be made up.

I expect to get down to Colorado Springs on either the afternoon train or the evening train Tuesday and will be there until the evening train on Wednesday which I will take for Santa Fe. I am hoping to make the train that gets in there late in the afternoon or early in the evening. ^{clearing} I will be at the Antlers.

Looking forward to seeing you again,

Most sincerely


Carl J. Smalley