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THE STEVENS · NELSON

109 East 31st St.



New York · N.Y.

PAPER CORPORATION

March 29, 1940

Miss Laura Gilpin
Studio of Laura Gilpin
317 Cheyenne Road
Colorado Springs, Colorado

Dear Miss Gilpin:

This will acknowledge your letter of March 25th, and we note with interest your remarks regarding the customer's test, which apparently shows a percentage of sulphite in the Rives equal to 5%. We have not had a test made recently on Rives, but we have had a number of tests made from time to time over a good many years, and I have in front of me two tests by an eastern testing company as follows:

1. Rives Fibre Analysis

Rag 100%
Chemical Wood Pulp..... Trace

Results reported to nearest 5%

2. Rives

Rag Content99%

These two tests, plus the assurance of the mill that this is 100% rag, are all we have to go by. Of course there is always a possibility that the mould machine may have had a trace of sulphite left from a previous making of some other paper. But inasmuch as the mill assures us that the actual content is 100% rag, we can see no reason for any sulphite being used in any way. All Rives is the same. There is no difference between the light or heavy or small or large sheets. However, the best we can offer is Rives as per sample submitted.

We have on hand ample stocks of Roma Cover Paper in the colors you mention. This is listed at \$55.00 a ream, and \$13.75 a hundred sheets. Our stocks of Rives are also ample.

Telephone: Caledonia 5-6170

Japan Paper Company Papers · Domestic and Imported

Quotations, Contracts and Deliveries are contingent on causes beyond our control.

*Kindly return
at your convenience so
I may have it as felt
L.G.*

*I almost
forgot to
return this.
W.C.M.*

Miss Laura Gilpin

March 29, 1940

There is a slight variance in the grain of the two Rives Heavy sheets. The large sheet is not a stock item, but represents a making for a special order. The small size $22\frac{1}{2} \times 31\frac{1}{4}$, is our stock quality, and runs with the finer grain that you have noticed.

We are pleased to enclose clippings of our Charing and Invicta Papers, with prices attached, and by separate cover we are sending you the two sheets of Rives Heavy $22\frac{1}{2} \times 31\frac{1}{4}$ which you request. However, we have no facilities for cutting.

We trust that this is all now clear, and wish you success in presenting the sample prints to your customer.

Very truly yours,

THE STEVENS-NELSON PAPER CORPORATION

George A. Nelson
President

GAN:cm
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JAPAN PAPER COMPANY