

May 8, 1940.

Mr. Jean Eschmann,
3766 East 133rd. St.,
East Cleveland, Ohio.

Dear Mr. Eschmann:-

Thank you so much for your prompt reply to my letter last week. I am hoping that I will have quite an order for you. However there are a few questions I wish to ask before I can completely satisfy my clients.

Mr. Cowles is interested in the loose leaf idea you sketched. Do you think one volume will hold as many as 85 or 90 leaves? The paper will be Rives White Heavy, with the photographs mounted and all ready for binding, a sample of the paper is enclosed. He will want twelve volumes in all if they will all go in one volume, or rather there will be twelve duplicate copies. What kind of hinge do you suggest for mounting the pages? Perhaps you could send me a sample of such a hinge. Mr. Cowles is a Newspaper man and is going into this with great care. He has had all the papers I sent as samples tested for rag content (the results are very illuminating) and as I believe I told you I am making all these copies of old photographs on the same paper by hand coated platinum prints. He wants something in the way of binding that can have additional pages added in the future.

Can you quote me a price for these twelve (I wrote you ten he has added two more to-day) loose leaf binders with one price for a cloth and one for leather? Mr. Cowles will be here until Sunday.

Very truly yours,

I will write you further about the Stewart Books in the near future.