



THE EIMCO CORPORATION

634-666 SOUTH FOURTH WEST STREET
SALT LAKE CITY
UTAH, U.S.A.

CABLE ADDRESS
"EIMCO"

Branches
NEW YORK
CHICAGO
EL PASO
SACRAMENTO



AIR MAIL

January 19, 1940

Miss Laura Gilpin
317 Cheyenne Road
Colorado Springs, Colorado

Dear Miss Gilpin:

In reply to yours of January 15th we appreciate very much your prompt action in securing photographs of the Eimco-Finlay Loader at the Carlton Tunnel, and regret that the results were not as satisfactory as we hoped they would be. After wiping off the retouching on the prints you submitted and considering very carefully their possibilities for our requirements, we are willing to accept them on the following terms:

Since you are unwilling to give us the negatives, and since we are unable to use prints in their present form, we will only need two prints from each negative. These should be the best possible prints that you can make, because we expect to retouch them very carefully and rephotograph them. The print from the negative which does not show all of the bucket should be made with about an inch margin on the left so that we can build up the bucket and the wall of the tunnel around it.

On this basis, and figuring the cost of the twenty proposed prints at 50¢ each, we are willing to have you invoice us for \$30.00. In view of the expense we will be obliged to undergo for retouching and rephotographing we feel that this should be an acceptable compromise.

Please advise, by return air mail, if possible, whether this is satisfactory so that we can make other arrangements, if necessary, without loss of time.

Very truly yours,

THE EIMCO CORPORATION

Mgr., Sales Promotion

F.B. Garrahan:erc

P.S. The writer has had considerable experience in photography of this type and has always found it very helpful to warm up the lens and shutter before photographing in steamy places.

MANUFACTURERS OF MINING AND INDUSTRIAL MACHINERY