

RICHARD T. STEVENS
Chairman of Board

GEORGE A. NELSON
President

HOWARD CLAYTON
Vice-President Treasurer

WARWICK C. MILLER
Secretary

THE STEVENS · NELSON

109 East 31st St.



New York · N·Y.

PAPER CORPORATION

Air Mail

March 20, 1940

Miss Laura Gilpin
Studio of Laura Gilpin
317 Cheyenne Road
Colorado Springs
Colorado

Dear Miss Gilpin:

This will acknowledge your letter of March 18th, addressed to Mr. Nelson, who is out of town at present. We are pleased to send you herewith by Air Mail samples of our Chatham, and Rives Heavy White in size 26x40 and size 22½ x 31¾.

Chatham is carried in size 19½ x 24¾, and we figure you would get two pieces 12 x 14 out of a sheet. You would therefore need 400 full sheets, and in this instance we would allow you the ream price of \$90.00, or \$72.00 for 400 sheets.

Rives White Heavy 26 x 40". If you are not particular about the deckle you could get five pieces out of a sheet, and 160 sheets would fill your requirements, at \$18.75 a hundred, or a total of \$30.00. We are enclosing a diagram showing how we figure the cutting. If you prefer not to sacrifice the deckle you would get four out of the sheet, at a cost of \$37.50 for the paper. A diagram is enclosed of this method of cutting. However, please note that we have no facilities for cutting and understand that you would have it done locally.

Rives White Heavy, 22½ x 31¾. You would get two out of a sheet, requiring 400 sheets, at \$55.00 a ream (here again we would allow you the ream price, although ordinarily 500 sheets must be purchased in order for the ream price to apply). This would make a total of \$44.00 for the paper.

Telephone: Caledonia 5-6170

Japan Paper Company Papers · Domestic and Imported

Quotations, Contracts and Deliveries are contingent on causes beyond our control.

March 20, 1940

We have ample quantities in stock of these three offerings at present, but our stock of Chatham is limited* and is offered subject to prior sale. Further quantities are under order abroad.

Prices are subject to our regular terms of 2%, 10, net 30, F.O.B. New York.

We trust we have covered your problem satisfactorily, and that one of these offerings will be suitable for your purpose.

Very truly yours,

THE STEVENS-NELSON PAPER CORPORATION

Howard Coley

Vice President, Treasurer

cm
enc

* Since writing this letter we have sold our entire stock of Chatham. The new stock under order abroad will probably not arrive in time for your requirements, as we have no advice yet as to when it will be shipped.

JAPAN PAPER COMPANY

deckle edge

26 X 40
four out of sheet 26 X 40

40

copy - original by Air Mail

Air Mail

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This will acknowledge your letter of March 18th, addressed to Mr. Nelson, who is out of town at present. We are pleased to send you herewith by Air Mail samples of our Chatham, and Rives Heavy White in size 26x40 and size 22 $\frac{1}{2}$ x 31 $\frac{1}{2}$.

Chatham is carried in size 19 $\frac{1}{2}$ x 24 $\frac{1}{2}$, and we figure you would get two pieces 12 x 14 out of a sheet. You would therefore need 400 full sheets, and in this instance we would allow you the ream price of \$90.00, or \$72.00 for 400 sheets.

Rives White Heavy 26 x 40". If you are not particular about the deckle you could get five pieces out of a sheet, and 160 sheets would fill your requirements, at \$18.75 a hundred, or a total of \$30.00. We are enclosing a diagram showing how we figure the cutting. If you prefer not to sacrifice the deckle you would get four out of the sheet, at a cost of \$37.50 for the paper. A diagram is enclosed of this method of cutting. However, please note that we have no facilities for cutting and understand that you would have it done locally.

Rives White Heavy, 22 $\frac{1}{2}$ x 31 $\frac{1}{2}$. You would get two out of a sheet, requiring 400 sheets, at \$55.00 a ream (here again we would allow you the ream price, although ordinarily 500 sheets must be purchased in order for the ream price to apply). This would make a total of \$44.00 for the paper.

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Vice President, Treasurer