

July 3, 1939.

Miss Thyra D. Wallace,
Mesa Verde Library Committee,
Mesa Verde National Park,
Colorado.

Dear Miss Wallace:

Replying to your letter of several weeks ago -- which I have been intending to answer -- I wish to say that I have not been under the impression that I was giving you 30% on the Mesa Verde books since the price was reduced to 50¢ per copy. According to my account book, your discount has been 25% on all recent sales. In view of the fact that this price was cut to such an extent it is really impossible for me to increase the percentage, though I am glad to give a 2% discount for cash.

I hope the last shipment reached you promptly and that they are moving well.

With best wishes, I am,

Sincerely yours,