

August 5, 1939.

My dear Miss Fergusson:-

At long last a package of glossy prints are off to you for your consideration and to sent on to Mr. Knoff if you wish. I am sending some old and some new things. A good many are ones that I either have or am about to use in my post card series, but where they have not been used elsewhere I should not think this any drawback as the sale of the cards is so local. Of course an exclusive original series made for the book run into greater expense but if you should want me to do any in this way, would be glad to do it on a small percentage plan if that were agreeable to you.

I am afraid that my more modern idea of the photo-montage things did not appeal to you. Of course they are difficult to describe and hard to visualize, but I do think there are exceedingly interesting possibilities particularly in the direct application to the way in which you described your treatment to me.

My new Acoma series and the Chinayo prints (made the day I was late for tea!) I hope are good new material.

I am sorry to be so long in sending these down to you but I have been at work on two or three high pressure jobs and there was quite a bit of work to getting all these ready to send you.

Enclosed you will find a carefully prepared list stating the use that has been made of some, etc with a tentative price list. I think it is self explanatory.

If all goes well, I hope to come down for the Ceremonial and the Santa Fe Fiesta and hope to see you then. Did you get to Central? I did not myself as the last week when I had planned to go, I had an assignment from LIFE Magazine to cover the Art Center and that had me very much on the jump for several days.

Hoping that you will find some things that you will like and that at least they will give you an idea of my work, I am

Very sincerely yours,

LIST OF PHOTOGRAPHS SUBMITTED TO IRMA FERGUSSON.
AUGUST 5, 1939.

1. OLD COTTONWOODS. CHIMAYO. Used in Sandia School catalogue and in new set of post cards. Never used in any periodical. To be used in New Mexico Federal Guide Book. \$5.00
2. EL SANTUARIO. CHIMAYO. New. Being used in my new post cards series. Never submitted anywhere. \$10.00
3. Churchyard. CHIMAYO New. Being used in my new post card series. Never submitted anywhere. \$5.00
4. A WEAVER'S SHOP CHIMAYO New. never submitted. \$5.00
5. BISHOP LAMY'S CHAPEL. Has been used on post card, but reproduced otherwise. \$2.50
6. RANCHOS CHURCH. New. Being used on new post card series. Never submitted elsewhere \$5.00
7. REAR. RANCHOS CHURCH Has been widely exhibited in photographic Exhibitions in this country & Europe. Also used some what in magazines. Gratis to you if some new things are used.
8. DOORWAY? RANCHOS CHURCH Being used in new Post card series never elsewhere. \$2.50
9. SUNRISE. GRAND CANYON Never submitted or used anywhere \$5.00
10. POTTERS OF SANTA CLARA Used some what as well as exhibited greatly. Gratis if you wish it.
11. ACOMA. THE SKY CITY. New. Being used new post card series and New Mexico Guide Book. \$5.00
12. Acoma Woman. New. Never submitted anywhere. \$2.50
13. ACOMA THE WATER HOLE New. Being used post cards and New Mexico Guide Book. \$2.50

IRMA FERGUSSON. 2.

14. ACOMA. THE WATER HOLE. New Never submitted or used or to be used.
\$5.00
15. OLD INDIAN WOMAN. ACOMA. Being used new post cards also New Mexico Guide Book. Never submitted any where else \$2.50
16. ACOMA. TERRACED HOUSES Being used Post cards. ~~XXXX~~ Submitted to photo magazine not yet heard from. \$5.00
17. ACOMA INDIAN. Submitted to Photo comp. Never elsewhere \$5.00
18. ACOMA. THE LADDER Being used post cards. Never used elsewhere or submitted. \$5.00
19. ACOMA INDIAN Never submitted anywhere New. \$5.00
20. ACOMA FAMILY Never submitted anywhere new. \$5.00
21. ACOMA. MESA New. Never submitted \$5.00
22. OLD ADobe CHIMNEY Made for post card. Not otherwise used. \$2.50
23. OLD ADobe WELL. Made for Post card for La Placita. Not otherwise used \$2.50
24. OLD SPANISH PATIO Made for Post Card series not otherwise used. \$2.50
5. MESA WHITE. ROUND TOWER USED many times. Gratis if you wish it.
6. SQUANT TOWER HOUSE SAME.
7. CLIFF PALACE. SAME.
3. SPRUCE TREE HOUSE SAME.
9. NAVAHO WOMAN. CHILD & LAMB. Used in VOGUE, Post cards & exhibited here & Europe Gratis if other things taken.
10. Navaho Family in Wagon Used Post card series & Exhibited extensively Not reproduced to my knowledge \$2.50
11. NAVAHO MADONNA Used Post cards series To be in New Mex. Guide Book. Gratis with others

ERNA FERGUSON. 3.

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| 32. EVENING. SHIPROCK. | In my Lantern Slide set.
Never reproduced. |
| | \$2.50 |
| 33. SHIPROCK FROM WEST. EVENING | Exhibited but never used
in any way. |
| | \$2.50 |
| 34. EVENING. NAVAHO LAND. | Same |
| | \$2.50 |
| 35. SUNRISE FROM THE LOGACHUCKATS | Never submitted or used. |
| | \$5.00 |
| 36. SHIPROCK. | New. Never submitted or
used. |
| | \$5.00 |
| 37. AT A NAVAHO FIRE DANCE | Never used or submitted |
| | \$2.50 |
| 38. Navaho Family | Never used |
| | \$2.50 |
| 39. NAVAHO WOMAN & CHILD IN HOGAN | Reproduced in "Modern
Masters of Photography"
No where else. Gratis.
Medal Print in N.Y. Exhib. |
| | Reproduced in organ of
American Museum of Nat.
History. No where else.
To be in new post card
set. |
| | \$5.00 |
| 41. NAVAHO GIRL AND KID. | To be in new post cards
set and New Mex. Guide
Book. |
| | \$2.50 |
| 42. NAVAHOES BY FIRE LIGHT | To be in new Post card
set. Not otherwise used
or submitted. |
| | \$5.00 |
| 43. PRAYER ROCK | New. Never submitted or
used. |
| | \$2.50 |
| 44. CASA BLANCA. CANYON DE CHELLY | Used a good deal & exhib.
many places here & Europe
Gratis. |