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August 10, 1939

My dear Miss Gilpin:

Your stunning pictures came yesterday, and I have very much enjoyed looking at them.

I have checked, as possible for me to use, Nos. 4, 9, 25, 34, 33.

As you will readily understand neither my publisher nor I will wish to illustrate this book with pictures that have been otherwise used.

I do not understand what you mean by a small percentage plan. I receive a royalty on the sale of my book, and that, of course, is small and may run on for a long time. I doubt very much if we could work out a satisfactory basis along that line, especially as my pictures would have to be gathered all the way from California to Texas.

I think we had better leave it that I will try to get exactly what I need and to call on you for some of these at your regular price, if necessary. As ever,

Yours,

Erna Ferguson

EF:bs

I am returning all your pictures.