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May 28, 1939.

Dear Miss Gilpin:

Before we talk about photographs to illustrate my book, OUR SOUTHWEST, perhaps I had better tell you something of my plan.

It covers San Antonio, Ft. Worth, some border towns, the Big Bend, El Paso, probably an oil town, and Amarillo in Texas. The obvious things in Arizona, including dudes and Hopis. And the obvious things in New Mexico.

Mr. Knopf's remarks on the subject are that Southwestern scenery is nice, and that we should have sixteen pages of photographs. He does not say whether he prefers sixteen pages of three or four prints each or sixteen full-page pictures.

But I should like to know what you have that might be useful and whether you could acquire what else we need at a price that would not make your excellent photographs out of the question for me.

Please write me what you think of it and then I can talk more fully when you get here.

Faithfully yours,

Erna Ferguson