

March Thirty-first
1937

Mrs. Kathryn V. Thorpe
The Bishop's Lodge
Santa Fe, New Mexico

Dear Mrs. Thorpe:

At last your post card is finished and I can make delivery to you at once. I enclose a copy and I hope that you will be pleased with the result.

I have also had made at the same time a series of my Navaho studies and the Mesa Verde Cliff Dwellings. Do you think these would be saleable at the Lodge?

The price I quoted you on the making of your card was twenty dollars (\$20.00) a thousand, which is the cost on the first printing. However, on my Indian set I am making the price of duplicate printings now in order to give them a good start. This price will be fifteen dollars (\$15.00) a thousand, and I can furnish them to you in lots of one hundred copies each. I hope that you will try a few of these and if they prove saleable, I will do another set of the environs of Santa Fe. I am very much pleased with these colotype reproductions and with the retail price of two for five cents, I hope that they will sell well.

I hope that you will have a prosperous season.

Very sincerely yours,

LG:B