

March Thirty-first
1937

Mr. Frank Hall Kentnor
Sagebrush Inn
Taos, New Mexico

Dear Mr. Kentnor:

Please excuse my very long delay in answering your letter of last fall. I was very pleased that you sold a print, and I hope you will be able to do so again. Would you like me to send you another copy of the Portal of San Ildefonso, or would you prefer having one or two other studies?

I am sending you a sample set of post cards which I have just published. While these subjects are not in your immediate vicinity, they belong to the Southwest, and I hope, will be saleable anywhere. While these were made primarily for sale at Mesa Verde National Park, I am hoping to place some elsewhere, and I am wondering if you would care to try a few at your Inn. I can sell these to you at the rate of fifteen dollars (\$15.00) a thousand in lots of 100 copies each, to retail at two for five cents.

This is a trial set, and if they are successful, I will at once add many subjects in your vicinity. I am very pleased with these fine collotypes, and I hope they will meet a demand from a certain type of tourist who likes a better quality than the usual post card one finds along the way.

Very truly yours,

LG:B