

July 31, 1936.

Mr. Frank Gates,
Central City Opera House
Central City, Colo.

Dear Pancho:-

The proofs are off to you with this mail and I hope you will like them. Believe we got a good set, and I know that they will enlarge very well.

As to business-- Any twelve for the Association for \$100.00 as we discussed. Just mark an "A" on the back of the final selection. To the members of the cast and chorus I have always made the following duplicate rates:-

Any of the sets in unmounted prints \$2.00 if twelve are ordered. Otherwise, \$1.50. Mounting add 50%. This is for contact original size. Enlargements, for duplicates \$3.50. On the close ups. \$1. for twelve if ordered, otherwise \$2.50.

I believe that I can get at these next week, but I am going to be in the thick here for our play at once. I do want to get up one enlargement for you to have before the show is over.

If there are any orders from the cast this year, it must be cash only. The bad accounts that are still on my books from past years, puts me in the hole, and it seems hopeless to collect it.

Good luck for the rest of the season, and be sure to come down to see our effort here.

Sincerely yours,