

December 3, 1929.

Dr. W. W. Cogswell
Exchange National Bank Bldg.
City

My dear Dr. Cogswell:

I have thought over the matter regarding the development and printing of the photographs that you wish.

As you know to do careful work of this kind requires careful development treatment and not putting the negatives through wholesale as is done in the Commercial Finishing Houses. As you will want a great many done, I will be glad to make you the price of \$1.00 each for developing and making two prints, one for your file and one for reproduction. I trust you will find this a satisfactory price. I will be very glad to do these for you. I am much interested in the work you are doing and would like to see you have perfect reproductions for your book.

Very truly yours,

December 3, 1929.

Dr. W.W. Cogswell
Exchange